

Seattle Aquarium Annual Report 2013



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Dear Friend of the Seattle Aquarium,

The highlight of 2013 for harbor seals Barney, Q and Siku—as well as our visitors, staff and volunteers—was the opening on June 1 of our new harbor seal exhibit, representing your hugely important investment to match that of the City of Seattle. This \$7 million project replaced a dated exhibit with one that introduces Puget Sound’s most ubiquitous marine mammal to visitors in a way that highlights their wonder and the importance of a healthy Sound. This was the first major exhibit added since the \$42.5 million *New Currents* expansion of the Aquarium.

We had several independent affirmations in 2013 that we are making progress on a variety of key metrics. The Association of Zoos & Aquariums (AZA) granted its five-year accreditation, calling out 17 areas of excellence for specific mention. Independent survey research conducted by a national firm found that the Aquarium raises interest in marine conservation and ranks second in overall satisfaction among eight national aquariums. We also received high and balanced overall satisfaction ratings for both education and entertainment.

The City started construction on the Elliott Bay seawall replacement in November, which will assure the safety of tens of thousands of people travelling to, working along and visiting the waterfront each day, as well as protect key city utilities, transportation links and buildings like the Aquarium. The Aquarium will remain open and easily accessible to our visitors during a three-year construction period.

As a symbolic and practical step to educate the public about ocean acidification and curb the Aquarium’s carbon energy usage, Seattle City Light installed the largest solar array of any aquarium on the West Coast on the roof of Pier 59. This complements our ocean acidification research efforts with Dr. Richard Feely of NOAA and the U.W. College of the Environment, which includes instruments on Pier 59 measuring Puget Sound ocean acidification levels.

Finally, as a key part of planning for the new Seattle “Waterfront for All,” we completed the concept program for the future Aquarium expansion. This will be the basis for the conceptual architectural design for future expansion, which will be completed and submitted for City Council review and approval in early 2015. Funding for the concept design is provided by the Bill and Melinda Gates Foundation, the City of Seattle, and in-kind services from Dennis Forsyth/SRG Partnership.

We are grateful for your support of the Seattle Aquarium and its mission: *Inspiring Conservation of Our Marine Environment*. On behalf of the board of directors, staff and over 1,000 volunteers, we thank you!

Sincerely,

James C. Gurke
Chairman, Board of Directors

Robert W. Davidson
President & CEO





HARBOR SEAL EXHIBIT OPENS

HARBOR SEAL EXHIBIT OPENS: A BEAUTIFUL NEW HOME FOR BARNEY, Q AND SIKU!

After months of hard work and preparation, our new harbor seal exhibit opened to the public on June 1 with a celebration sponsored by Safeco. Nearly 5,500 visitors joined us during the opening weekend to welcome Barney, Q and Siku to their new home.

The harbor seals quickly settled into their surroundings. Their new, six-foot-deep pool is nearly two feet deeper than their previous pool—and they definitely seemed to enjoy the extra swimming space. They also now have more room to rest on dry land: their haul-out space more than doubled in size to 210 square feet (previously 94). The new exhibit also features a wet resting area, underwater rock formations, and an underwater “bubble curtain” that can be turned on and off.

The exhibit experience improved for humans, as well. With acrylic panels on three sides—two of which dip below the water’s surface—the view of Barney, Q and Siku is better than ever before. Seating for up to 100 people (or three classrooms of school children) means that visitors can get comfortable and stay a while during the daily talks and activities held at the exhibit.



Our marine science interpreters quickly noticed that visitors were lingering longer at the harbor seal exhibit than in any other area of the Aquarium, which created more opportunities for them to help make the connection between harbor seals and preserving Puget Sound.

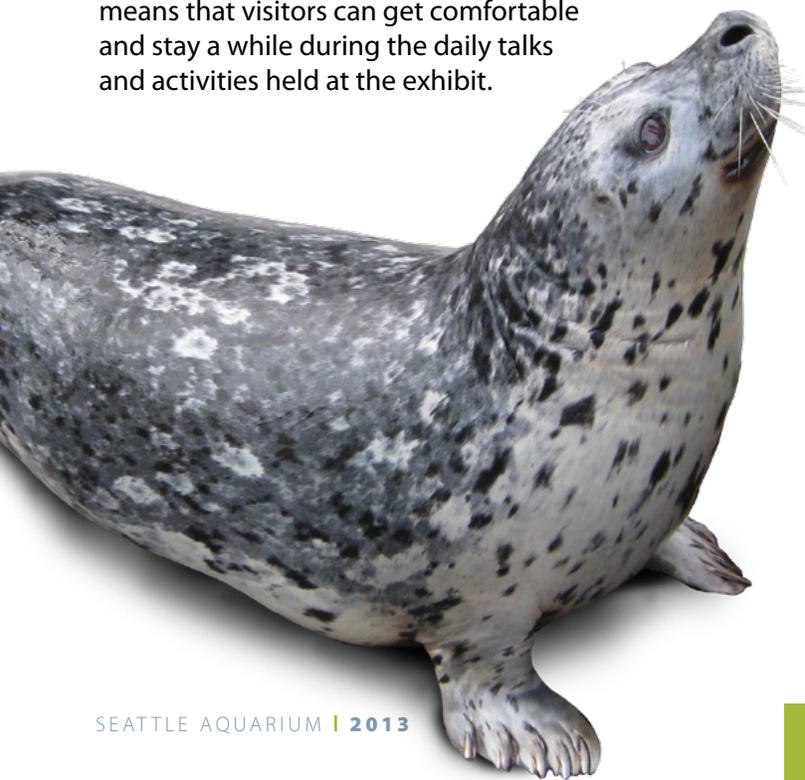
The new exhibit also provided some unexpected opportunities to inspire conservation action. Because of its outdoor location and view of Elliott Bay, visitors were easily able to see litter in the water near the Aquarium’s pier—and many wanted

to do something about it. Says Visitor Engagement Manager Andrea DosSantos, “When the harbor seal exhibit opened, we knew everyone was going to love seeing the animals underwater; we didn’t expect that we’d have so many conversations about debris in the Sound. But when people started bringing it up, we took the opportunity to help them make the connection between the harbor seals in the exhibit and harbor seals in the wild.”

By summer’s end, over 120,000 people had visited the new exhibit—with many, many more to come in the years ahead.

THE NEXT STEP IN THE AQUARIUM OF THE FUTURE

Constructed in just five short months, our new harbor seal exhibit represents the latest in an exciting series of transformations that began with our New Currents Capital Campaign and subsequent expansion in 2005–2007. We’re in the planning stages of our biggest expansion yet—to coincide with and take advantage of the revitalization of Seattle’s central waterfront. We look forward to sharing details of this plan with you, and to leveraging our position as the centerpiece of the new “waterfront for all” to inspire countless new visitors about the wonders of our marine environment—and educate them about the critical role we all play in caring for it.



HARBOR SEAL CAPITAL PROJECT COMPLETED

THANK YOU TO OUR GENEROUS DONORS

In early 2014, the Aquarium successfully completed another capital campaign: the renovation of our largest outdoor attraction, the harbor seal exhibit. We surpassed our goal of \$6 million with a public contribution by the City of Seattle of \$3.5 million for piling replacement, and \$2.56 million in private contributions.

Launched in October 2011, the Harbor Seal Capital Project officially came to a close in February of 2014, when the Aquarium surpassed its goal and triggered a top-off grant of \$250,000 by the M.J. Murdock Charitable Trust. We are tremendously grateful for the incentive of this award.

CAMPAIGN LEADERSHIP

The Harbor Seal Capital Project was chaired by Stephanie Kornblum, who joined the Seattle Aquarium board of directors in 2010. She has served on our Executive Committee since 2011 and also serves as co-chair of our Development Committee.

Stephanie led our board of directors in this effort and was supported by veteran fundraisers Ted Ackerley, Jim Gurke, Dan Guy, J. Brian Hill, Stuart Rolfe, Amy Sprangers and George Willoughby. Thanks to all for their outstanding efforts toward realizing the vision of the Aquarium's new harbor seal exhibit!





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ANIMAL HUSBANDRY

SEATTLE AQUARIUM AZA ACCREDITATION RENEWED

After submitting a lengthy application for accreditation by the Association of Zoos & Aquariums (AZA) in late 2012, the Aquarium completed the accreditation process in early 2013 with site visits by an inspection team and an appearance hearing before the organization's accreditation commission.

The AZA, a nonprofit organization founded in 1924, is dedicated to the advancement of zoos and aquariums in the areas of conservation, education, science and recreation. AZA accreditation indicates official recognition and approval of a zoo or aquarium by a group of experts; it is the gold standard for organizations such as ours. Accreditation has many benefits beyond recognition: it also provides access to a network of professionals who share the latest information on what's happening in the wild, in the industry, and in facilities across the country for the benefit of all members.

The Seattle Aquarium has been accredited by the AZA since the early 1980s but must re-apply every five years to stay current. "It's more challenging every time," noted Director of Life Sciences C.J. Casson in the midst of the application process. "As the bar keeps getting raised, we too improve our programs of animal care, safety, conservation research, and customer service."



"It's more challenging every time," noted Director of Life Sciences C.J. Casson in the midst of the application process. "As the bar keeps getting raised, we too improve our programs of animal care, safety, conservation research, and customer service."

The Aquarium's efforts were rewarded in April of 2013, when the commission voted to grant formal accreditation to the institution through 2018. "This vote, coupled with the highly favorable findings of the inspection team, represents a strong endorsement of the Aquarium's fidelity to AZA professional standards in conservation, education, animal husbandry, research and visitor and community impact," said President & CEO Robert W. Davidson.

CONSERVATION IN THE WILD: PARTNERING TO PROTECT GIANT PACIFIC OCTOPUSES IN PUGET SOUND

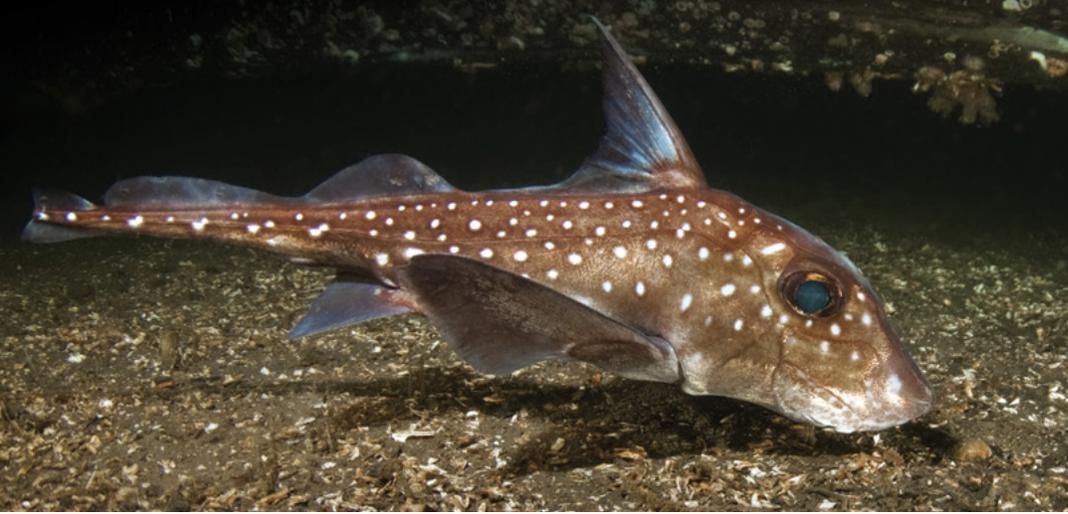
The harvest of a giant Pacific octopus (GPO) at a popular dive spot in West Seattle sparked much discussion across the Puget Sound region and in the dive community worldwide in late 2012 and early 2013. Many were surprised that recreational harvesting of GPOs was legal; in fact, regulations stated that anyone with a valid fishing license could take one per day from most areas of the Sound.

In response, the Aquarium agreed with State agencies that it was time to review GPO management options. The effort to determine the best management approach was led by the State of Washington; partners included the Washington Department of Fish and Wildlife (WDFW), the state Department of Natural Resources, the Seattle Aquarium and other community entities. Seattle Aquarium Conservation Manager Mark Plunkett served on a 12-person advisory group for six months to provide input to the WDFW Commission. The Aquarium served as a host for advisory group meetings and a

public workshop; Aquarium biologists Tim Carpenter and Kathryn Kegel shared research about the species developed by Aquarium staff as well.

In August, the WDFW Commission extended protections for giant Pacific octopuses in Puget Sound by prohibiting the recreational harvest of the species at seven popular diving sites in locations from Whidbey Island to Tacoma. Combined, the sites amount to over 1,300 acres of subtidal waters and represent a 65 percent increase in nearshore marine protected areas.

Giant Pacific octopuses are the largest species of octopus in the world. While they're found along the U.S. coastline from California to Alaska, the Sound's shallower waters allow them to be seen more easily by divers. Giant Pacific octopuses are one of the main diving attractions in the Sound. Preserving their populations at popular dive sites helps ensure that people can continue to closely observe and appreciate them for years to come.



2013 Seattle Aquarium animal husbandry

highlights

RATFISH REARING MILESTONE

The Seattle Aquarium hatched a captive-bred ratfish in 2013, resulting in a longevity record for the captive propagation of this species.

Spotted ratfish, *Hydrolagus colliei*, are cartilaginous fishes (meaning their skeletons are composed of cartilage) related to sharks, rays, and skates. Little is known about the early years of this species because, in the wild, they hatch 200–300 feet below the surface.

Notes Director of Life Sciences C.J. Casson, “This was a significant milestone in the captive rearing community. Many skates and rays are reared in captivity and serve as educational ambassadors at institutions across the country with little to no impact on the environment. Continuing these efforts will help the Aquarium move closer to being able to display our local ratfish in a similar way.” He adds, “We were excited to learn more about this animal’s developmental stages so we can accurately interpret its natural history to our guests and add to the scientific understanding of this species.”

- Received donations of live corals that had been confiscated by the U.S. Department of Fish and Wildlife.
- Accepted and placed on exhibit a rehabilitated black-bellied plover.
- Planned and implemented local and tropical collecting and animal acquisitions.
- Increased the Seattle Aquarium veterinary position to full-time and developed a more comprehensive veterinary program.
- Worked with a variety of outside veterinarians to build a team of specialists to offer assistance to Aquarium animals.
- Provided veterinary medical assistance for a large research project to assess the declining and endangered population of Steller sea lions in the western Aleutian Islands by the National Marine Mammal Laboratory and NOAA.
- Maintained six leadership positions in AZA or like-minded conservation organizations.



EDUCATION & CONSERVATION

SOLAR ELECTRICITY COMES TO THE AQUARIUM

In partnership with Seattle City Light, the Seattle Aquarium completed installation of a 49-kilowatt-hour photovoltaic array on the roof of Pier 59 in the summer of 2013. The array became operational in December.

The Seattle Aquarium is among approximately a dozen U.S. zoos and aquariums that are adopting solar power. At 247 panels, our array is one of the largest in country. "Reducing carbon emissions is the most important thing we can do to mitigate the effects of climate change, and the Aquarium aims to do its part," comments the Aquarium's Director of Conservation & Education Jim Wharton. "Using clean, green energy supports healthy marine ecosystems by reducing our carbon footprint. It also supports one of our key messages: that people are working together to preserve Puget Sound through both individual actions and community initiatives."

Most of the panels produce electricity for City Light's "Community Solar" participants. In the fall of 2013, City Light customers were offered the chance to pay for units in the array in exchange for seven years of annual



bill credits correlated to the electricity generated by the project. All 1,850 units sold in six weeks. A small portion of the system is funded by City Light's "Green Up" program that provides direct usage of the electricity for the Aquarium. In 2020, when the Community Solar program ends, the Aquarium will receive 100 percent of the electricity generated.

ENGAGING YOUTH IN OUR MISSION VIA THE "CREATIVITY INSPIRING CONSERVATION" PROGRAM

In August of 2013, a group of ambitious high school students completed the inaugural session of the Aquarium's Creativity Inspiring Conservation program, which aims to empower youth to create awareness of environmental topics through artistic media including sculpture, videography, collage/mixed media, creative writing, screen printing, digital photography, drawing and acrylic painting.

Once accepted to the program, the youth artists were educated by environmental experts and mentored by professional artists as they participated in a series of classes over a period of three weeks. The finished art pieces were displayed at an evening reception at the Aquarium. Participation in the program was free to students and all materials were provided.

"Artists have an incredible potential to influence how



Miguel Monserate, Shells and Cans, acrylic painting, 2013

we feel and think about a subject. By teaching young artists about conservation issues and providing them professional mentorship, the Creativity Inspiring Conservation program works to help young artists find their voices as advocates for the ocean," notes Youth Engagement Coordinator Dave Glenn. "Programs like this show that nearly anyone can use their time, talent and energy to make a difference for our ocean."

highlights

COMMUNITY ENGAGEMENT: AN AQUARIUM FOR ALL

The Aquarium made strides throughout 2013 in providing an improved experience for all guests with a new community engagement initiative focused on creating opportunities for traditionally underserved populations to connect with the Aquarium.

The Aquarium's community ticket program, which provides over 30,000 free admission tickets each year to nonprofits that work with low income and special needs communities, served as a wellspring of ideas for the initiative. Aquarium staff met with organizations that distribute the tickets to get feedback on how to best serve the recipients. Requests included bringing new Aquarium programs to the organizations, as well as offering tours in different languages within the Aquarium.

As a result, the Aquarium began piloting new programs off-site and offering tour guides and translators for its community ticket partners. Also tested were ASL-interpreted tours, sighted guides for blind and visually impaired visitors, and language translators for groups of 10 or more.

- Served over 40,000 school students.
- Reached a record 52,266 people with public contacts via our Beach Naturalist program; and over 8,700 through the Cedar River Salmon Journey program.
- Provided free Aquarium access to 10,000 students with free transportation and admission for underserved students.
- Distributed 37,000 free Aquarium admission tickets to underserved communities.
- Developed interpretive and education experiences for guests at over 15 special daytime events created to increase visitation.

OPEN HOUSE WELCOMES NEW AUDIENCES

In November, the Aquarium hosted its Open House event, an evolution of the Family Night that had been held since 2005 in partnership with the Environmental Science Center in Burien. The activity-filled evening event was designed to welcome and introduce the Seattle Aquarium to families living in south King County and Seattle who may not know about the Aquarium or see it as a place to visit. Invitations were distributed via selected members of the Aquarium's Community Ticket program as well as the Environmental Science Center's community partners.

Over 800 people attended the event, including community partner staff and volunteers. Fifteen languages were spoken by the guests, nearly 50 percent of whom had never been to the Aquarium prior to the event. Over 60 volunteers facilitated activities and offered translation of 15 different languages. To help guests navigate the Aquarium and the 17 activities offered, materials and signs were available in six languages. Each of the evening's talks was presented in English and Spanish—the two most commonly spoken languages at the event.



TECHNOLOGY INOVATION ATTRACTS MEDIA ATTENTION

After success in engaging far-flung students with our mission via the Google+ "Hangout" platform in 2012, the Aquarium continued those efforts in 2013—and was rewarded with a cover story in *BizTech* magazine.

The story focused on the Aquarium's use of WiFi to further its mission across a variety of applications. Deployed across our entire facility in 2011, WiFi allows us to use technology—such as iPads, Google+ and, eventually, wireless cams—to enhance the experience for visitors while they're in our facility, as well as virtually. "Wireless lets us continue the Aquarium experience online, and even reach people who haven't visited us yet," notes Web and Social Media Coordinator Pam Lamon. She continues, "It provides the infrastructure we need to expand our use of technology and opens up a lot of possibilities. We want to be ranked as a world-class aquarium and a leader in technology. The *BizTech* article helps position us that way and also has the potential to help us reach a larger audience than ever before."

RESEARCH

PARTNERING IN THE EFFORT TO UNDERSTAND “MELTING” SEA STARS

In late 2013, some sunflower sea stars in British Columbia, Washington and California—and even along the Seattle waterfront—began dying from a condition that gives the impression of “melting.” The Seattle Aquarium joined the effort to understand the condition and its cause.

“Low-grade disease in sea stars is not uncommon,” says staff veterinarian Lesanna Lahner. “It’s previously been documented on a waxing/waning, potentially seasonal, occurrence in both captive and free-ranging sea star populations along the West and East coasts. In the past, these events have been mild. However, starting in October of 2013, a higher prevalence of disease in the wild population of several sea star species was documented near Vancouver, B.C., the Seattle waterfront, and other regions along the West Coast of North America.”

As part of a multi-institutional collaborative effort to quickly respond to this unusual mortality event in sea stars, Seattle Aquarium divers collected healthy and diseased stars from the waters surrounding the Seattle Aquarium in late October. Aquarium divers also continued to monitor levels of disease along the waterfront.

The animals collected were sampled according to a protocol carefully developed by several institutions, and samples were sent to our collaborators in New York at Cornell University and the Wildlife Conservation Society. The U.S. Geological Survey National Wildlife Health Center also became involved and helped to coordinate efforts and investigate other potential causes of disease, including toxins and fungal infections. As of this writing, no definitive cause of disease has been identified and research by the Seattle Aquarium, in conjunction with numerous collaborators, continues.

NEW IN 2013: DEDICATED NECROPSY ROOM

Necropsy is the word used to describe an animal autopsy; it’s different than a dissection in that the goal is to determine the cause of death. The Aquarium has long made a practice of performing necropsies: fish necropsies have historically been performed on-site; for bio-security reasons, bird and mammal necropsies were performed off-site.

In 2013, the Aquarium constructed a dedicated necropsy room as part of the requirements of re-accreditation by the AZA, whose guidelines recommend a separate necropsy room. “Although it sounds ironic, necropsies have always allowed us to take even better care of the animals in our collection,” notes staff veterinarian Lesanna Lahner. “We look at their health in a way that isn’t possible when they’re still alive. Necropsies help us get closer to the cause of death, understand if there were underlying causes of disease, and use that information to improve the care of our living animals. Having a dedicated room enhances the safety and efficiency of our necropsies.”



2013 Seattle Aquarium
research

highlights

- Completed our fifth year monitoring reef fish abundance on the northwest coast of the Big Island of Hawaii, in cooperation with Washington State University and the Hawaii Division of Aquatic Resources.
- Completed our ninth year of rockfish surveys in the Strait of Juan de Fuca.
- Continued bi-monthly sixgill shark research under Pier 59.
- Hosted the eighth biennial Sea Otter Conservation Workshop.
- Partnered in the multi-disciplinary federal project (Department of the Interior-United States Geologic Survey) studying trends in sea otter populations called “coastal ecosystem responses to influences from land and sea.”
- Participated in the Washington State sea otter census for the 13th year.
- Partnered with the Washington Department of Fish & Wildlife (WDFW) harbor seal health assessments.
- Continued to partner with the National Ocean & Atmospheric Administration on northern fur seal research and ocean acidification.
- Hosted the semi-annual meeting of the Rockfish Recovery Working Group, composed of 20 scientists from NOAA Fisheries, the Sea Doc Society, WDFW, the Seattle Aquarium, the Point Defiance Zoo and Aquarium, the International Pacific Halibut Commission, People for Puget Sound and the Northwest Straits Initiative.
- Published four scientific papers.
- Gave 15 talks to the public and/or scientific community about our conservation research.

SCIENTIFIC AND CONSERVATION LEADERSHIP

SALUTING CHAMPIONS OF PUGET SOUND AND THE OCEAN

At its annual Chairman's Dinner in February, the Seattle Aquarium conferred its top awards on Congressman Norm Dicks and oceanographer Richard Feely. Congressman Dicks received the 2013 Seattle Aquarium Medal; Dr. Feely received the Aquarium's 2013 Conservation Research Award. "Congressman Dicks and Dr. Feely have worked the front lines of politics and research to preserve our shorelines here in Washington State," said Aquarium President & CEO Robert W. Davidson. "They see the big picture, and understand how small elements affect it."

Congressman Dicks represented Washington's 6th District, including the Olympic and Kitsap peninsulas, from 1977 to January of 2013. He has been a leader in restoring salmon habitat and fought to secure tens of millions of dollars for the cleanup of Puget Sound and Hood Canal. He increased support for research and remediation work on estuaries by the Environmental Protection Agency, and over the course of three decades wrote legislation to preserve wilderness areas and funding for other public lands.

Dr. Feely, a chemical oceanographer with the National Oceanic and Atmospheric Administration, has done substantial research on the effects of carbon dioxide on marine ecosystems. In the summer of 2012, he began testing equipment to measure ocean acidification in the waters outside the Seattle Aquarium. That equipment will eventually be taken thousands of miles into the Pacific to gauge acidification in the open ocean.

Reaching and partnering with our community:

highlights

- Shared our mission with over 31,000 guests at 136 evening event rentals.
- Seattle Aquarium President & CEO Robert W. Davidson was among the speakers at a press conference hosted by the Washington Environmental Council and Climate Solutions. The conference was held in advance of a public hearing, convened by Governor Jay Inslee and the bipartisan Climate Legislative Executive Workgroup, to receive public testimony on how Washington should meet its climate pollution limits.
- Hosted a research project launch event and the annual dinner of Long Live the Kings, a wild salmon conservation group.
- Hosted two evening, low-tide beach walks at West Seattle's South Alki Beach.
- Produced approximately 50 day-time events to increase visitation.
- Increased social media presence, resulting in an 82 percent increase in followers on Facebook; 57 percent increase on Twitter; 79 percent increase on Pinterest and 196,053 percent increase on Google+.
- Produced four Google+ "Hangouts on Air" that were viewed over 3,100 times.

AQUARIUM BOARD MEMBER HONORED



Also honored at the Aquarium's Chairman's Dinner was board member Mary L. Bass, who was presented with the Scott S. Patrick Inspirational award. The award is named for the late Aquarium board member and Seattle Seahawks executive who served with extraordinary passion. Bass, a vice president with Wells Fargo whose Aquarium leadership helped build its board of directors and sharply expand its fundraising programs, has been a tireless and inspirational proponent of the Aquarium for the past decade as well as a leader for volunteerism in the broader community.

REDUCING OUR FOOTPRINT

In January 2013, through its membership with the innovative Carbon Capturing Companies (or C3) program, the Aquarium offset its 2012 carbon footprint via the planting of 82 trees at the West Duwamish Greenbelt. The Aquarium is a founding member of the C3 program, which recruits businesses large and small to commit to calculating, reducing and mitigating their carbon output through conifer trees native to the Pacific Northwest that are planted and maintained in parks, right of ways, transportation corridors and other natural areas. The Aquarium's trees, along with the others planted via the C3 program, will sequester thousands of tons of CO₂ over their lifetimes, and contribute to the health of our region's waterways and overall marine environment.

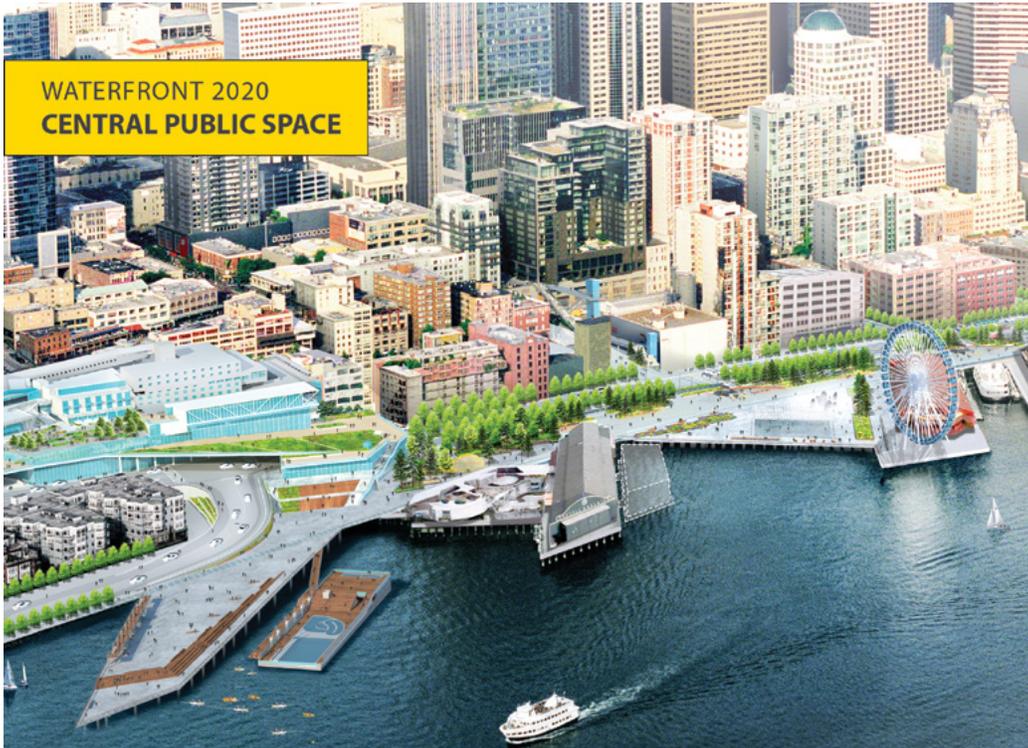
LOOKING INTO OUR FUTURE

WATERFRONT TRANSFORMATION: SEAWALL CONSTRUCTION BEGINS

The waterfront seawall replacement construction started late in 2013 with work at the southern end of the seawall and in front of Waterfront Park. The section in front of the Aquarium is slated to be replaced in 2015-2016. To accommodate construction, traffic on Alaskan Way was re-routed to a road underneath the viaduct, and new routes were created for pedestrians. None of the changes impacted access to the Aquarium.

The plan called for work to continue through late spring of 2014, at which point construction would cease through the busy summer months.

We've developed, and will continue to develop, strategies to keep visitors coming through our doors through every phase of the seawall replacement. We're also working with the City and other businesses to make it as easy as possible to access the waterfront. Although the coming years of construction will have their challenges, we are well prepared to face them—and excited about the completion of this vital project, which will benefit our institution as well as the entire Puget Sound region.

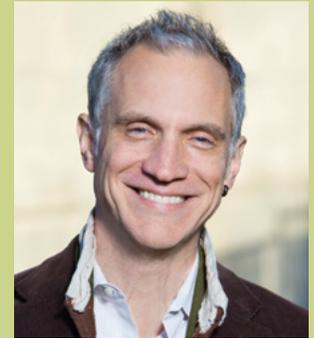


MASTER PLANNING CONTINUES

The Aquarium's master planning process, began in 2012, continued through 2013 with a gift from the Bill and Melinda Gates Foundation to match the City of Seattle funding.

By year-end, we had completed our concept program and issued an invitation to architects to submit letters of interest to develop conceptual plans for the Aquarium's expansion. Early in 2014, an architect was selected (see sidebar for more information).

When complete in 2014, this process will yield a detailed plan for our future growth and development—which will lead, eventually, to an Aquarium that is 70 percent larger than its current size and capable of attracting over 1.2 million visitors per year.



ARCHITECT SELECTED FOR AQUARIUM EXPANSION

In March 2014, Marc L'Italien, Principal with the San Francisco architectural firm of EHDD, was selected to lead a team of experts to develop concept designs for the future expansion of our facility. Designs will be reviewed by interested stakeholders and the public, and a preferred design will be selected to be reviewed and approved by the Seattle City Council in the fall of 2014.

2013 FINANCIAL INFORMATION

Balance Sheet (\$s in '000s) 2013

Assets	
Cash and Investments	\$3,809
Receivables and Other	2,259
Long-Term Receivables	737
Property, Plant and Equipment, net	2,648
Total Assets	\$9,453

Liabilities and Net Assets

Payables and Other	\$2,371
Leasehold Financing	2,700
Total Liabilities	\$5,071

Unrestricted Net Assets	\$1,597
Temporarily Restr. Net Assets	2,785

Total Net Assets \$4,382

Total Liabilities and Net Assets \$9,453

Revenue and Expense (\$s in '000s) 2013

Unrestricted Operating Revenue

Admissions	\$8,998
Membership	1,417
Concessions	1,049
Contributions and Grants	376
Special Events, net	516
Miscellaneous	231
Restricted net assets released from restrictions	1,114
Total Unrestricted Operating Revenues	\$13,701

Unrestricted Operating Expense

Program Expenses	\$11,448
Fundraising	1,209
Management and General	751
Total Unrestricted Operating Expenses	\$13,408

Change in Unrestricted Net Assets \$293

Restricted Activity

Temporarily Restricted Revenue	\$2,283
Restricted net assets released from restrictions	(1,114)

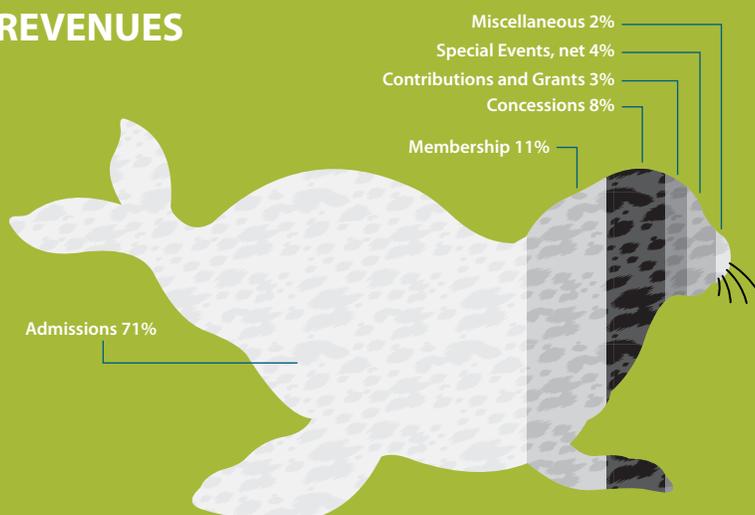
Change in Restricted Net Assets \$1,169

Net Assets, Beginning of Year \$2,920

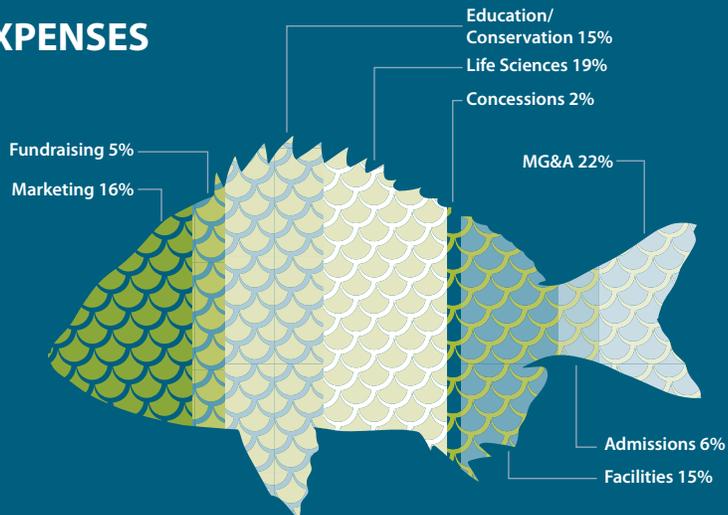
Net Assets, End of Year \$4,382

The statements shown above are condensed versions of our audited financial statements and do not include footnote disclosures. A copy of our audit report containing financial statements and accompanying footnotes is available upon request. Please contact Ryan Dean at (206) 838-3906 or r.dean@seattleaquarium.org to obtain a copy.

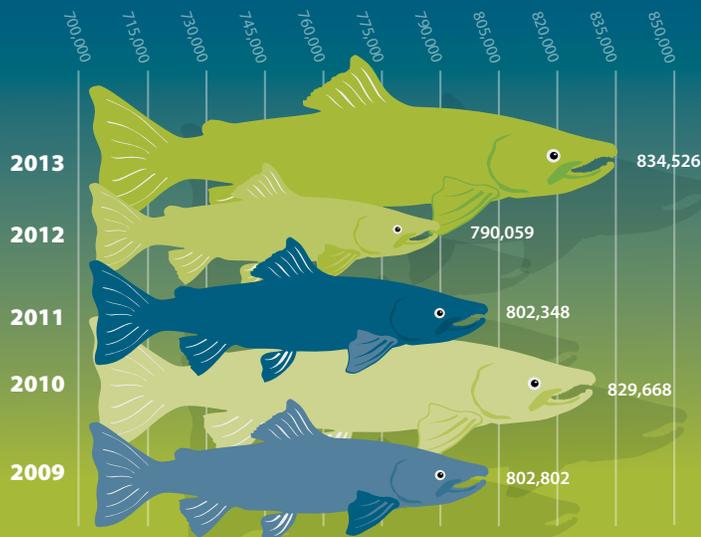
REVENUES



EXPENSES



ATTENDANCE



FUNDRAISING EVENTS

INTRODUCING "SEACHANGE"

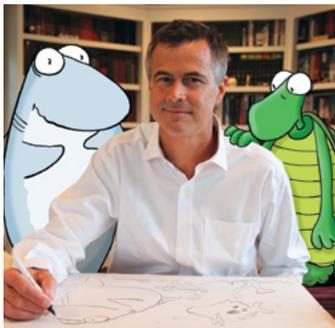
The Aquarium's new fundraising event, held in support of our Harbor Seal Capital Project, attracted over 200 guests who generously contributed more than \$183,000. Chaired by Ted Ackerley and Dan M. Guy III, with marine conservation cartoonist Jim Toomey as the keynote speaker.

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D.A. Davidson & Co.

Presenting Sponsor

Holland America Line, Inc.



OTTER OPEN GOLF CLASSIC 2013

Our 13th annual golf event was chaired by J. Brian Hill, Steve Moore and Scott Trethewey. Sponsors and donors helped raise over \$100,000 for Aquarium programs.

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SPLASH! 2013

Our 22nd annual gala event was chaired by Dianne Bell and Randy Tinseth, with Marco and Molly Abbruzzese as the honorary chairs. Attended by over 600 guests, *Splash!* raised more than \$744,000 for the Aquarium's education and conservation programs.

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SUPPORTER SPOTLIGHT

Meet two passionate Aquarium advocates

Annie Spalding

Aquarium volunteer inspires conservation in her workplace

Aquarium volunteer and donor Annie Spalding is at the end of an incredibly challenging decade. She was treated for cancer—along with her mother, grandmother and brother. Her brother didn't survive. But Annie chose to create something positive from the heartbreak she endured. "I wanted to make a difference," she says. "I also wanted to follow my bliss."

Annie's love for Puget Sound led her to the Aquarium, where she began volunteering. "I was shocked when I learned about the Pacific trash gyre through my volunteering experience at the Aquarium," she says. Because she's curious about the possible connection between plastics and cancer, she was particularly saddened by the amount of plastic in the gyre.

With that, Annie found her personal mission. A dental hygienist, she began taking note of the amount of single-use plastics her office was throwing away. She conducted a waste audit and discovered that 65 percent of the office's trash—most of which was plastic—was recyclable.

Annie's office now recycles their plastic. And Annie furthered her efforts by launching a website that helps other businesses learn about recycling plastics. She also continues to donate time and money to the Aquarium. "It's a great way for me to create positive change," she comments. "To make a bridge between something that was so difficult and connect it to what I love."



Anabel Baker



Young ambassador for our marine environment

Anabel developed a deep appreciation for Puget Sound, as well as the Seattle Aquarium, at a very young age. She first became engaged with the Aquarium's mission through her love of marine mammals. Through learning about them, and our marine environment, she was inspired to make changes in her everyday life. She now uses reusable containers for her lunches, walks to her karate lessons, and uses rain barrels for watering. She also loves to share what she's learned with others.

Anabel believes that the Aquarium has many great ways to help other supporters learn how they can care for Puget Sound and our one world ocean, too. She says, "I think having volunteers on hand to talk to people works especially well. Learning from each other helps it stick. The more you know, the more you understand, and the more you care!"

Anabel's curiosity began through programs and activities at the Aquarium that are supported by our generous donors throughout the year. Thanks to these donors' gifts, we can see the Aquarium's mission in action: by changing what people of all ages (including Anabel) know, we can change how they feel and influence what they do to protect our marine environment.

2013 ANNUAL FUND DONORS

Donors to the Harbor Seal Capital Project are listed on pages 6–7.

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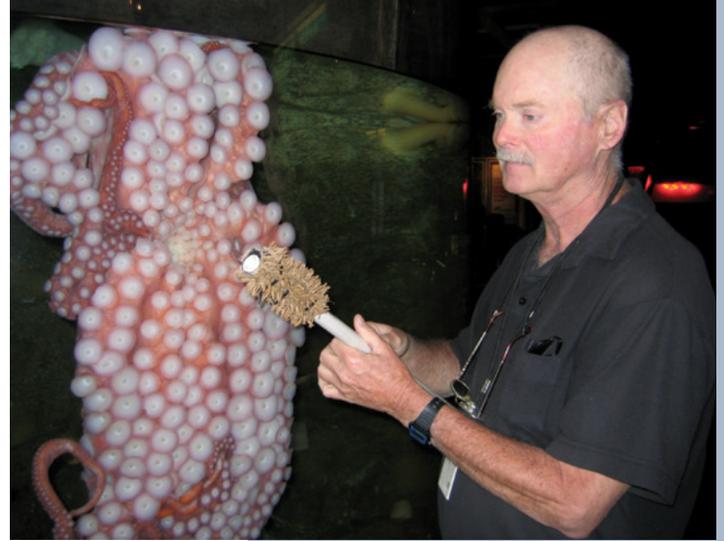
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Roland Anderson, 1946–2014

Former Seattle Aquarium staff member Dr. Roland C. Anderson, age 67, passed away in February at his Whidbey Island vacation home. The son of a sea captain, Roland grew up on the Kitsap Peninsula, where he became an avid naturalist and scuba diver.

Long fascinated by malacology, Roland served as president for the Western Society of Malacologists; president of the American Malacological Society; a guest editor for the journal *Diseases of Aquatic Organisms*; and was an avid member of the Pacific Northwest Shell Club. He was the author or co-author of more than 200 articles in scientific journals and co-author of the book *Octopus: The Ocean's Intelligent Invertebrate*.

Roland pioneered the idea of enrichment for captive octopuses and their release as adults, and was the inspiration for the annual Octopus Week event at the Seattle Aquarium. He retired from the Seattle Aquarium in 2009 after 31 years of service. A longtime friend and colleague remembered Roland as "a researcher, author, diver, connoisseur of desserts, curmudgeon...and friend."

Note: staff who worked more than 200 hours in 2013 are reflected on this list.



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Holly Zehnder
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*Majestic, beautiful and rare,
Puget Sound is our gift to love—and to care for.
Thank you for joining the Seattle Aquarium in our
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