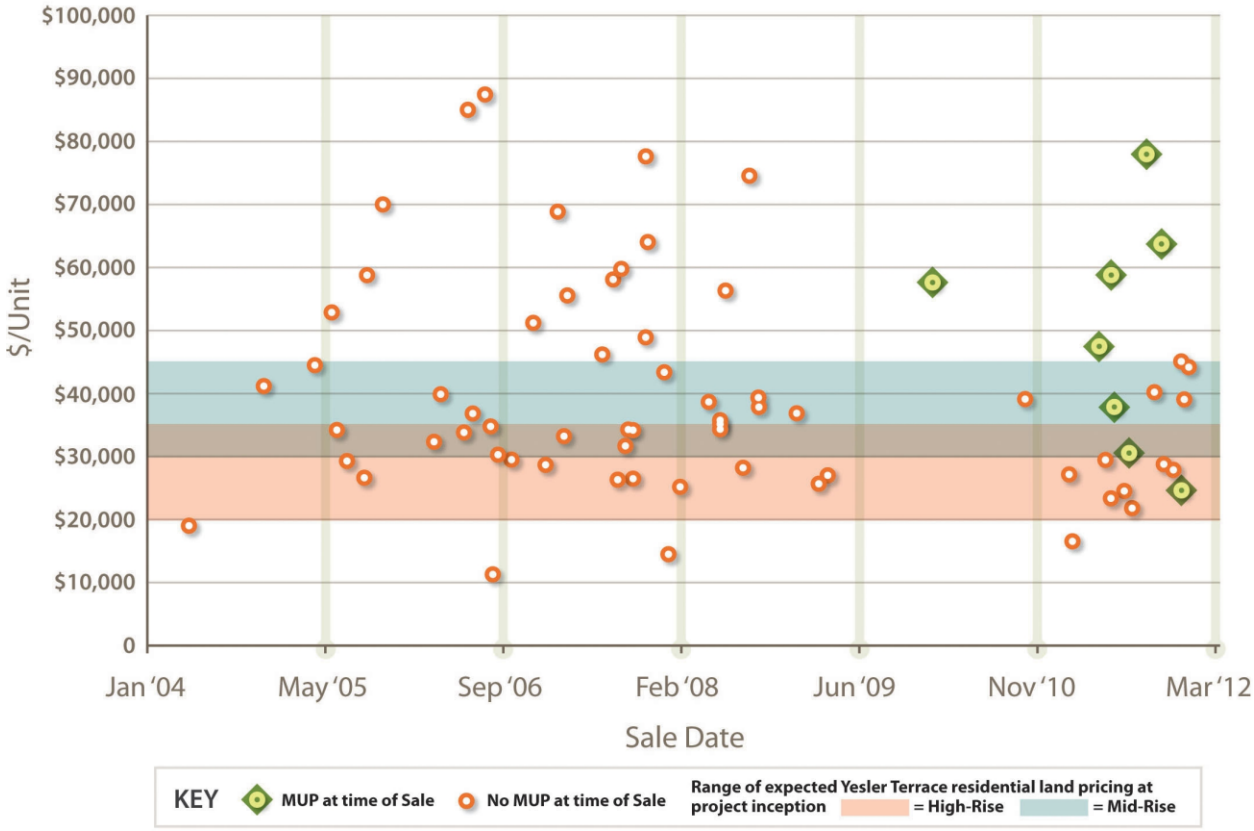**FIGURE C** Historical Residential Land Sales ($/unit)