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CITY CLERK

**City of Seattle
Notice of Appointment**

Name: <i>Robert K. Ho</i>		<input checked="" type="checkbox"/> Executive Appointment <input type="checkbox"/> Reappointment <input type="checkbox"/> Legislative Appointment <input type="checkbox"/> Agency Appointment <input type="checkbox"/> PDA Council <input type="checkbox"/> PDA Constituency
Residential Neighborhood: <i>Bellevue</i>	Zip Code: <i>98004</i>	Contact Phone No.: <i>n/a</i>
Appointed to: <i>Customer Review Panel for Seattle Public Utilities' Strategic Business Plan</i>		Date of Appointment: <i>March 20, 2013</i>
Authority (Ord., Res.): <i>Resolution 31429</i>		Term of Office: From: <i>April 16, 2013</i> To: <i>December 31, 2014</i>
Background: <p>Bob Ho's family owns and operates a restaurant in the Chinatown/International District. Bob is actively involved with local community issues, and is past Co-Chairman of the Chinatown/International District BIA. He has an extensive financial background, having been a tax consultant, a healthcare investment banker, and most recently vice president of investment banking at Morgan Stanley.</p>		
Authorizing Signature: 		Name and Title of Officer Making Appointments: <i>Mike McGinn, Mayor</i>

ROBERT K. HO

EXPERIENCE

MORGAN STANLEY & CO. Menlo Park, CA and New York, NY

2006-2007 *Vice President – Investment Banking Division*

2004-2006 *Associate – Investment Banking Division*

1999-2001 *Analyst – Investment Banking Division*

- Managed over 20 transactions resulting in \$9+ billion of capital raised for private and public healthcare companies
- Presented strategic financing and merger and acquisition opportunities to top-level management teams and board of directors
- Completed M&A transactions include Amgen's \$2.2Bn acquisition of Abgenix and Allergan's \$3.3Bn acquisition of Inamed
- Actively involved with the Asia team in targeting international opportunities which led to a mandate for a Korean IPO
- Performed due diligence in the context of mergers & acquisitions, debt financings, convertible offerings and common stock offerings (including initial public offerings)
- Wrote and presented memos outlining capital investment decisions to internal commitment committees
- Developed and analyzed financial models and business plans of mature and early-stage companies – analyses include DCF, LBO, accretion / dilution, Monte-Carlo simulations as well as strategic and competitive analyses of the business in the marketplace
- Collaborated with various teams across multiple functions, including Global Capital Markets, Global Leveraged Finance, underwriter's counsel, company counsel and accountants in the completion of strategic transactions

2003 – 2004 **MERRILL LYNCH & CO. New York, NY**

Internship 2002 *Associate – Healthcare Investment Banking*

- Performed due diligence on the leading prosthetic company in the U.S. to execute a \$67mm private placement of preferred shares
- Evaluated exit opportunities and industry dynamics for a private equity firm contemplating a leveraged buyout of a home health care business; analyses included a potential IPO and sale to a strategic buyer
- Analyzed various financing alternatives to recapitalize the balance sheet of an outsourcing provider for anesthesiology and neonatology services to hospitals

1997 – 1999 **DELOITTE & TOUCHE LLP Los Angeles, CA and Chicago, IL**

Internship 1996 *Senior Tax Consultant*

- Analyzed financial statements of Fortune 500 corporations to identify merger and acquisition tax consulting opportunities
- Promoted to role of Senior Tax Consultant and selected to the Creative Tax Services team
- Performed tax compliance for multi-national corporations and high net worth individuals

EDUCATION

2001 – 2003 **DARDEN GRADUATE SCHOOL OF BUSINESS ADMINISTRATION Charlottesville, VA**

UNIVERSITY OF VIRGINIA

Masters of Business Administration, May 2003

1993 – 1997 **UNIVERSITY OF NOTRE DAME Notre Dame, IN**

Bachelor of Business Administration - Accountancy and Computer Applications, May 1997

- Graduated with honors, *cum laude*

PROFESSIONAL CERTIFICATION

Certified Public Accountant - The State of Illinois, since February 1998

NASD Series 7, Series 63 and 65 Registered Representative

PERSONAL

- Interests include basketball, golf, and traveling abroad

ROBERT K. HO
Investment Banking Transaction Experience

Date Completed Transactions (1) Size (\$MM)

10/18/2006

6/27/2006

Trubion Pharmaceuticals' initial public offering

Replidyne's initial public offering

\$52

45

6/21/2006 Xenoport's common stock offering 79

4/6/2006 Allergan's concurrent \$800MM debt IPO and \$750MM convertible debt offering 1,550

3/29/2006 Amylin Pharmaceuticals' common stock offering 535

2/16/2006 Amgen's dual tranche senior convertible notes offering 5,000

12/14/2005 Somaxon Pharmaceuticals' initial public offering 55

12/14/2005 Amgen's acquisition of Abgenix 2,200

11/17/2005 Onyx Pharmaceuticals' common stock offering 145

11/15/2005 Allergan's acquisition of Inamed 3,300

11/1/2005 Durect Corporations' Common Stock Offering 37

10/12/2005 Threshold Pharmaceuticals' Common Stock Offering 65

6/2/2005 Xenoport's initial public offering 53

1/20/2005 Amylin Pharmaceuticals' common stock offering 176

7/26/2004 Inspire Pharmaceuticals' common stock offering 72

7/20/2004 Alexion Pharmaceuticals' block trade 85

6/22/2004 Chiron's convertible debt offering 385

5/26/2004 Eyetech Pharmaceuticals' common stock offering 171

5/3/2004 Imclone Systems' convertible debt offering 600

2/1/2001 Aviron's concurrent common stock and convertible subordinated notes offering 400

9/28/2000 Durect Corporation's initial public offering 84

4/3/2000 Ventro Corporation's convertible debt offering 250

3/17/2000 Drugstore.com's common stock offering 108

Note: 1) Morgan Stanley acted as bookrunner or strategic advisor on these transactions.

Customer Review Panel
for Seattle Public Utilities' Strategic Business Plan
MARCH, 2013

Nine members: Per Resolution 31429, all subject to City Council confirmation, 21-month terms

- 4 Appointed by City Council
- 5 Appointed by Mayor

D*	G	Position No.	Name	Appointed	Term Ends	Term #	Position	Appointed By
C	F	1	Laura Lippman	3-20-2013	12-31-2014			Council
C	M	2	Bruce Lorig	3-20-2013	12-31-2014			Council
C	F	3	Tara Luckie	3-20-2013	12-31-2014			Council
C	M	4	Walter Reese	3-20-2013	12-31-2014			Council
C	F	5	Suzie Burke	3-20-2013	12-31-2014			Mayor
A	M	6	Bob Ho	3-20-2013	12-31-2014			Mayor
C	M	7	Dave Layton	3-20-2013	12-31-2014			Mayor
C	M	8	Noel Miller	3-20-2013	12-31-2014			Mayor
AA	M	9	Carl Pierce	3-20-2013	12-31-2014			Mayor

***Diversity**

	(1)	(2)	(3)	(4)	(5)	(6)				
	Men	Women	Vacant	Minority	Asian-American	African-American	Hispanic Latin@	Native-American	Other**	Caucasian
Mayor	4	1		2	1	1				3
Council	2	2		0						4
Other Bodies										
Total	6	3		2	1	1				7

**Other includes diversity in any of the following: race, gender and/or ability