



MEMORANDUM

TO: Seattle City Council Libraries, Utilities, and Center Committee

FROM: Kerry Smith

DATE: July 5, 2012

RE: Comcast/KCTS and Seattle Center Agreements

This legislation authorizes Seattle Center to enter into a Right of Entry Agreement with Comcast Cable Communications Management, LLC and a License Agreement with KCTS Television for conduit access and installation of fiber optic cable and related equipment to provide various communication services at Seattle Center.

This legislation is the result of a cooperative effort between KCTS, Pacific Northwest Ballet (PNB), Comcast, DoIT and Seattle Center. The impetus for the legislation was PNB's receipt of a Wallace Foundation grant for installation of an Ethernet dedicated internet (EDI) circuit in their administrative and school facilities. The EDI, which will provide higher speed and higher capacity internet connectivity, supports PNB's on-line ticket sales and other internet based transactions.

Comcast is installing the EDI for PNB. The cost to install a direct conduit connection between Comcast's closest internet "point of presence" facility and the Phelps Center, PNB's administrative offices and school at Seattle Center, was prohibitive for PNB. Instead, working with Comcast, DoIT, Seattle Center and KCTS, an alternative connection method, utilizing existing conduit infrastructure owned by Seattle Center and KCTS, was developed. In exchange for use of the conduit, both Seattle Center and KCTS will also be able to improve their communication services. These improvements, which will benefit Seattle Center clients and tenants, are all being made at no cost to the City.

Implementing this plan requires two separate contingent agreements. One agreement, between the Center and Comcast, licenses Comcast to add innerducts and install fiber optic cable in the Center's conduit to provide service to PNB. The 5-year agreement, which renews automatically for 3 additional 5-year periods, provides for installation of fiber optic cable for Seattle Center use as consideration for use of the conduit.

The other agreement, between KCTS and Seattle Center, allows Seattle Center to authorize Comcast to use KCTS conduit to install innerducts and fiber optic cable for City use. In exchange for this use, KCTS will provide fiber optic cable to be connected between KCTS and McCaw Hall. KCTS, subject to the Seattle Center Director's approval, will be able to use the fiber optic cable for broadcast purposes for Seattle Center events. This agreement is also for 5 years, with 3 5-year renewals at the City's option.

Through the collaborative efforts of these organizations it will be possible to offer facility tenants and clients high speed, high capacity internet service to meet their technology requirements.

cc: Robert Nellams, Director, Seattle Center
Christopher Miller, Seattle Center
Greg Shiring, City Budget Office