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# City of Seattle
# Notice of Appointment

| | | |
|---|---|---|
| **Name:**<br>**Regina Hall** | | ☑ **Executive Appointment**<br>☐ **Legislative Appointment**<br>☐ **Agency Appointment**<br>☐ **PDA Council** ☐ **PDA Constituency** |
| **Residential Neighborhood:**<br>Central District | **Zip Code:**<br>98112 | **Contact Phone No.:**<br>(206) 465-0705 |
| **Appointed to:**<br>Seattle Center Advisory Commission | | **Date of Appointment:**<br>November 17, 2010 |
| **Authority (Ord., Res.):**<br>SMC 17.08 | | **Term of Office:**<br>**From: Confirmation**<br>**To: September 28, 2013** |
| **Comments:**<br><br>**Reappointment** | | |
| **Authorizing Signature:** | | **Name and Title of Officer Making Appointments:**<br>**Mayor Mike McGinn** |

## Confirmed by the Following Vote at City Council

| | | |
|---|---|---|
| **In Favor:** | **Against:** | **Date:** |
| **Attested by:** | | **Title:** |

Revised 8/22/05
City Clerk's Office

CITY CLERK

**Regina M. Hall**

[redacted]

## Willis of Seattle, Inc.

**President and Chief Executive Officer (2004 - 2006)**

- Lead Willis' office in Seattle (62 people) and the company's start up operation in Spokane. Willis is a publicly traded global risk management consulting and insurance brokerage firm. In Seattle, direct strategic planning, revenue growth, client satisfaction and employee recruiting and retention.

## Marsh USA Inc.

**Executive Committee Member, Seattle (1999 – 2003)**

- Established and communicated the mission, vision and goals for a $70 million office with 6 other committee members. Represented Marsh as a spokesperson at numerous community and large marketing events. In 2001, promoted to Managing Director.

**Insurance Services/Middle Market Manager, Seattle (2000 – 2003)**

- Managed 50 person property/casualty department comprised of sales, service and marketing professionals with a 2003 revenue target of $12 million. Supervised sales production of $1.8 million and $2.5 million in 2002 and 2003 respectively. Generated fully-loaded profit-margin of 37% in 2002.
- Achieved the highest score on Marsh's annual Professional Standards Audit ever attained by any practice in the history of the firm, resulting in a department expense reduction of $350,000 in 2003.

**Marsh Excellence Officer, West Region Team and Seattle (2001-2002)**

- Responsible for meeting specific deliverables regarding client service, professional standards and working capital management for the West Region and the entire Seattle operation. In 2002, Marsh Seattle's score for Marsh Excellence was one of the best in the nation. Results led to $300,000 additional dollars for the office bonus pool.

**Regional Sales Leader-Pacific Northwest, Seattle (1999 - 2000)**

- Led the effort to achieve the Pacific Northwest's $21 million sales goal. Responsibilities included: selecting primary industry segment opportunities, identifying and recruiting sales talent, developing centers of influence, implementing a prospect management system, conducting training in sales presentation skills, consultative selling and fee negotiation and implementing an advertising/branding program.

**Middle Market/Office Integration, Seattle (1998 – 1999)**

- Directed the integration of Marsh and Sedgwick operations in Seattle middle market group. Developed a plan to address business segmentation, staff retention, potential reductions in force, client retention and sales. In addition, developed and communicated the vision and goals for the new Marsh organization both internally and externally to clients and the Seattle community.

**Client Executive Practice Leader-Middle Market, New York (1997 - 1998)**

- Managed 12 client executives in all aspects of revenue growth, retention and client satisfaction for a $24 million practice. Worked with senior management team to set and execute business strategy for department. Managed J&H/Marsh integration and client satisfaction issues in Middle Market area. Promoted to Senior Vice President.

**Johnson & Higgins (acquired by Marsh USA Inc. in 1997)**

- Middle Market Manager, Parsippany, New Jersey (1996-1997)
- Vice President, Client Manager, New York (1992-1996)
- Assistant Vice President, Casualty Broker, New York (1990-1992)
- Associate, New York (1989-1990)

**Prior Positions in Non-Profit and Government**

- Special Events Coordinator, Central Park Conservancy (1986-1989)
- Protocol Aide, Mayor of Los Angeles (1984-1986)
- International Delegate Liaison, Sister Cities International (1985)
- Policy Development Aide, California State Attorney General (1984)

**Additional Information**

- Commissioner, Seattle Center Advisory Commission (2006-Present)
- Member, Century 21 Committee (2006-2008)
- Board Member, Girl Scouts Totem Council. (2003 – Present)
- Member of the Budget Advisory Task Force for the Greater Seattle Municipal League. (2003)
- Member of the Washington Women's Foundation. (1999-Present)
- Selected to be part of the Seattle ***Leadership Tomorrow*** Program. (2001)
- Board Member of the Greater Puget Sound March of Dimes. (2000-Present)
- March of Dimes, Seattle WalkAmerica Chairperson, 2001 and 2002; raised $1.1 million.
- Awarded the ***Enterprising Achiever Award*** by the National Association of Insurance Women, New York City Chapter. (May 1998)
- J&H Quality Task Force – worked with Houston and Bermuda operations. (1995-1996)
- Participated in Youth Force/Outward Bound program in New York City with at-risk teens. (1995)
- Volunteer for the Children's Store Front School in Harlem, NY. (1992-1999)

**Education**

- University of California, Los Angeles, CA (UCLA), B.A. (1986)
- College of Insurance, New York, NY, CPCU, ARM and general insurance courses. (1990)
- Seattle Pacific University, Seattle, WA, graduate level finance courses. (1999-2000)
- Executive Leadership Program, Seattle, WA. An intensive one week program for senior business leaders developed in conjunction with the University of Washington Business School. (2001)

seattlecenter

# Seattle Center Advisory Commission

**November 2010**

15 members:
Appointed by Mayor, confirmed by City Council – 3-year terms

1 member: *Get Engaged: City Boards and Commissions* program:
Appointed by Mayor, confirmed by City Council – 1-year term

| D | Member | Position / Background | Term Ends | Serving |
|---|---|---|---|---|
| (1) F | Hollis Wong-Wear | (Get Engaged) | 9-01-11 | only |
| (6) M | Bob Kaplan | Technology | 9-28-11 | 1st term |
| (2) M | Andrew Lofton | Government | 9-28-11 | 2nd term |
| (6) F | Jan Levy | Non-profit | 9-28-11 | 2nd term |
| (6) F | Shannon Roach | Entertainment, Education, Non-profit | 9-28-11 | 2nd term |
| -- | **Vacant** | **Vacant** | **9-28-11** | **Vacant** |
| (1) M | Tien Peng | Architecture | 9-28-12 | 1st term |
| (6) F | Angela Robar | Vice Chair, Marketing | 9-28-12 | 2nd term |
| (6) F | Kathleen Joncas | Business, Non-profit | 9-28-12 | 2nd term |
| (2) F | Trish Dziko | Business, Education, Tech | 9-28-12 | 2nd term |
| -- | **Vacant** | **Vacant** | **9-28-12** | **Vacant** |
| (6) M | Mark Dederer | Bank/Finance | 9-28-13 | 1st term |
| (2) F | Donna Moodie | Hospitality, Sales | 9-28-13 | 2nd term |
| (6) M | Jim Tune | ArtsFund | 9-28-13 | 2nd term |
| (6) F | Regina Hall | Bank/Finance, Retired, Sales | 9-28-13 | 3rd term |
| (6) M | Bill Block | Chair/Cmte 2 End Homeless, Gov't, Legal | 9-28-13 | 4rd term |

Diversity

| | Men | Women | Vacant | Minority | (1) Asian-American | (2) African-American | (3) Hispanic Latin@ | (4) Native-American | (5) Other | (6) Caucasian |
|---|---|---|---|---|---|---|---|---|---|---|
| Mayor | 6 | 7 | 2 | 4 | 1 | 3 | 0 | 0 | 0 | 9 |
| Get Engaged | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| *Total* | *6* | *8* | *2* | *5* | *2* | *3* | *0* | *0* | *0* | *9* |