

#34  
311704

# City of Seattle

## Notice of Appointment

<b>Name:</b>  <i>Greg Anderson</i>		<input checked="" type="checkbox"/> <b>Executive Appointment</b> <input type="checkbox"/> <b>Reappointment</b> <input type="checkbox"/> <b>Legislative Appointment</b> <input type="checkbox"/> <b>Agency Appointment</b> <input type="checkbox"/> <b>PDA Council</b> <input type="checkbox"/> <b>PDA Constituency</b>
<b>Residential Neighborhood:</b>  <i>Ballard</i>	<b>Zip Code:</b>  <i>98107</i>	<b>Contact Phone No.:</b>  <i>(206) 684-8378</i>
<b>Appointed to:</b>  <i>Seattle Investment Fund LLC Advisory</i>		<b>Date of Appointment:</b>  <i>August 5, 2011</i>
<b>Authority (Ord., Res.):</b>  <i>Council Bill 116843</i>		<b>Term of Office</b> <b>From:</b> <i>July 28, 2011</i> <b>To:</b> <i>December 31, 2012</i>
<b>Background:</b>  <i>NEW appointment.</i>  <i>Greg Anderson is the relationship manager for JP Morgan Chase and works to develop medium sized businesses. As the Business Development Manager for the Rainier Valley Community Development Fund, Greg worked to promote a variety of businesses covering diverse industries.</i>  <i>His knowledge of Community Development Block Grants helped area businesses utilize available resources to grow their businesses and the local economy.</i>		
<b>Authorizing Signature:</b>  <i>Michael McGinn</i>		<b>Name and Title of Officer Making Appointments:</b>  Mayor Mike McGinn

FILED  
CITY OF SEATTLE  
2011 AUG -9 PM 4:14  
CITY CLERK  


**SUMMARY OF QUALIFICATIONS**

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**PROFESSIONAL EXPERIENCE**

**JPMORGAN CHASE**  
Relationship Manager  
Seattle, WA

2011 - Present

- Business development and relationship management for medium sized business clients resulting in P&L growth
- Manage and consult a portfolio of business clients to identify product and service solutions to meet client needs
- Identify larger business opportunities source as appropriate to Middle Market Channel

**RAINIER VALLEY COMMUNITY DEVELOPMENT FUND**  
Business Development Manager  
Seattle, WA

2006 - 2010

- Provide financial modeling, underwriting and transaction structuring & analysis for investment recommendation, origination & securitization.
- New business development in professional service, light manufacturing, non-profit and emerging market sectors
- Portfolio management & servicing of term, quasi-equity, patient capital and income participation loans
- Cultivate relationships with community and business partners to assess community needs and maximize impact and investment outcomes.
- Work closely with Community Development team to develop new products and implement operating procedures and activities that respond to business needs and align with the strategic objectives of the organization.
- Successfully apply knowledge of Community Development Block Grant federal regulations.

**BANK OF AMERICA**  
Small Business Banker  
Seattle, WA

2005 - 2006

- Marketed diverse array of loan and account services to new and existing clients
- Managed relationships with business clients, business associations and community groups.
- Assessed growth opportunities and recommend finance and service solutions related to client needs.
- Procured and packaged loan proposals for underwriting review.
- Calculated standard business solvency ratios in relation to industry benchmarks.
- Maintained knowledge of industry trends and regulations affecting small businesses.

**BANK OF AMERICA**  
Banking Center Manager  
Seattle, WA

2002 - 2005

- Developed and managed budget and personnel resources of a 13 FTE Banking Center.
- Consistently exceeded customer service score targets.
- Provided training & coaching to Loan Officers with customer cultivation and credit assessment.
- Increased market share in the areas of real estate loan dollars, deposit products & personal credit, by leveraging relationships with local community groups, organizations & stakeholders.
- Successes included consistently exceeding sales and service targets garnering numerous Top Performance awards.

**EDUCATION**

**Economic Development Finance Professional Certification**  
National Development Council, New York, NY

2007

**Bachelor of Arts, Business Management**  
Washington State University, Pullman WA

2000

## **VOLUNTEER ACTIVITIES**

- Rainier Chamber of Commerce, Board President
- Big Brothers Big Sisters of Puget Sound
- Pacific Northwest Bankers Association

2008 - Present  
2004 - Present  
2006

# Seattle Investment Fund LLC Advisory Board

*August 2011*

7 Board members: Per Ordinance 123284, appointed by the Mayor, confirmed by City Council; 3-year terms

D*	G	Name	Appointed	Term Ends	Term #	Appointed By
6	M	Bianchi, Johnny	04/27/10	12/31/11	1 <sup>st</sup>	Mayor
1	F	<b>Damji*, Shaiza</b>	<b>08/05/11</b>	<b>12/31/11</b>	<b>1<sup>st</sup></b>	<b>Mayor</b>
2	M	Gebretsadik, Teferi	04/27/10	12/31/11	1 <sup>st</sup>	Mayor
2	M	<b>Anderson*, Greg</b>	<b>08/05/11</b>	<b>12/31/12</b>	<b>1<sup>st</sup></b>	<b>Mayor</b>
3	F	Barrientos, Maria	04/27/10	12/31/12	1 <sup>st</sup>	Mayor
2	M	Brown, Michael	04/27/10	12/31/12	1 <sup>st</sup>	Mayor
1	M	To, Tony	04/27/10	12/31/12	1 <sup>st</sup>	Mayor

\*Greg Anderson is replacing Martina Guilfoil.

\* Shaiza Damji is filling the vacant position vacated by Amani Harris.

## *Diversity*

		(1)	(2)	(3)	(4)	(5)	(6)			
	Men	Women	Vacant	Minority	Asian-American	African-American	Hispanic Latino/a	Native-American	Middle East	Caucasian
Mayor	5	2	0	6	2	3	1	0	0	1

At least 5 of the 7 Advisory Board members must reside or work in NMTC eligible areas or otherwise represent low income persons. For purposes of satisfying this requirement, the determination of whether an appointee to the Advisory Board represents a low-income community will be made in reference to materials published by the CDFI with respect to the certification of "qualified community development entities" for purposes of Section 45D of the Code.

Two of the 7 Advisory Board members may be selected due to their expertise with NMTCs and/or banking/finance experience.

OED (or successor agency) staff will meet with the Advisory Board on a quarterly basis to seek input of the type referenced above. Special meetings may also be held.

The Advisory Board shall designate one of their members to serve as a member of the Investment Committee with full voting rights. The term of such membership on the Investment Committee shall be for one year ending on December 31st of the year. In the following year, the Advisory Board shall re-appoint the same member or select another member to serve as an Investment Committee member.