

STEPHEN H. JOHNSON

RECORD OF ACCOMPLISHMENT

- Clear and steady leadership and notable achievement in restructuring the Seattle Office of Economic Development
- Key role in conception and early execution of *SkillUp Washington*, a new partnership to strengthen the regional economy by increasing the number of low-income working adults who attain postsecondary degrees or credentials that have genuine economic value
- Establishment and implementation of a \$50 million investment fund serving the Rainier Valley
- Led the Broadway business community in the development of a strategy to restore economic vitality to the neighborhood commercial district
- Streamlined access to benefits programs that boosted income of low-wage workers
- Creative dispute resolution sustained the First Thursday Art Walk in Occidental Park
- Negotiated \$64 million EPA Superfund contract for the U.S. EPA
- Secured \$20 million in federal grants and loans for community and economic development
- Improved water quality and filtration system that saved Seattle taxpayers \$150 million
- Consolidated Seattle ownership of the Cedar River Watershed

SUMMARY OF QUALIFICATIONS

- More than fifteen years of demonstrated experience in strategic planning, objective analytical abilities, and consensus building skills, achieving results and creative solutions to complex economic, community and workforce challenges.
- Brought a vision of leadership that further empowers staff and provides clear, consistent communication in the Office of Economic Development during a time of significant transition.
- Led the successful establishment and implementation of a \$50 million fund, self-directed by the Rainier Valley community, that strategically invests in local businesses and real estate development.
- Effective financial, administrative and contract management skills – project manager on an MIS system for \$6.5 billion in Superfund contracts.
- Consistent and proven problem-solving and negotiation skills – brought together diverse interests and views and developed business plans to revitalize the Broadway business district and sustain the First Thursday Art Walk in Occidental Park.
- Proven commitment to economic justice and experienced in working effectively and collaboratively with diverse communities – completed Undoing Institutionalized Racism training and led cross-cultural training for U.S. Peace Corps trainees.

PROFESSIONAL EXPERIENCE

- City of Seattle/Office of Economic Development 9/1999 - Present
Acting Director (9/2006 – 4/2007 and 1/2009 to present)
- Provided leadership and vision to 20 employees to carry out the City's economic development agenda. In 2009 led a restructuring of the office that increased morale and productivity despite a 20% reduction in staff and funding.
- Loaned Executive to SkillUp Washington (6/2008 – 1/2009)*
- Directed initial formation of and investment in a public, private, and philanthropic partnership to improve labor market outcomes of adult workforce education and training

for low-income working adults

Community Development Team Manager (1/2002 – 9/2006 and 5/2007 – 6/2008)

- Managed staff and directed programs supporting small and neighborhood businesses and investing in catalytic real estate development in Seattle's economically distressed neighborhoods.

Strategic Advisor (9/1999 – 1/2002)

- Formed and executed policies to increase the economic self-sufficiency of low-income Seattle residents. Founded City's *People Point* initiative.

City of Seattle/Office of Intergovernmental Relations 5/1994 – 8/1999

Federal Relations Coordinator

- Acted as the City's liaison to the federal government, focusing on housing, economic development, social welfare, transportation, water and electricity policies.

U.S. House of Representatives 1/1990 – 4/1994

Legislative Assistant to Rep. Jim McDermott

- Led legislative effort that enacted tax incentives to encourage the use of mass transit, renewable energy, and energy conservation.

U.S. Environmental Protection Agency 8/1987 - 12/1989

Superfund Budget Analyst and Contract Specialist

- Received the Administrator's Bronze Medal Award for outstanding service.

U.S. Peace Corps 6/1981 – 9/1983

Middle School Teacher and Cross-Cultural Trainer in Boumalne Dades, Morocco

- Taught English to 300 students, four of whom passed the National English Merit Exam and received scholarships to study English in Morocco's capital—a first for the school. Fasted Ramadan in the July heat of the pre-Saharan plains.

EDUCATION

University of Washington 9/1985 – 6/1987

MA Public Administration

- Recipient of Robert H. Pealy Award for Master's Thesis of outstanding merit. Graduated with Honors.

Universite Catholique d'Angers, France 9/1983 – 6/1984

Certificate of Advanced Studies of French Language and Culture

- Studied the French language and actually learned it playing petanque with *les vieux* in the town center.

University of Santa Clara 9/1976 – 6/1980

BA History

- Graduated with honors and studied at the Institute of European Studies in Vienna, Austria during the 1978/79 scholastic year.

INTERESTS AND ACTIVITIES

- Coach of boys and girls soccer and basketball teams.
- Association of Returned Peace Corps Volunteers and Friends of Morocco.
- Board member of the Seattle Jobs Initiative
- Active outdoor enthusiast – biking, hiking, skiing, and kayaking

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 Mark Matassa (206) 233-2655

Dannette Smith named Human Services director *Mayor McGinn appoints three Cabinet members, other staff changes*

SEATTLE - Mayor Mike McGinn today named a new Human Services Director among several Cabinet-level appointments and other Mayor's Office staffing decisions.

McGinn appointed **Dannette R. Smith**, of Fairburn, Ga., as the new director of the Seattle Human Services Department. Smith currently is director of the Fulton County Department of Family and Children Services, part of the State of Georgia Department of Human Services and the state's largest human services agency.

The Seattle Human Services Department has an annual budget of \$147.8 million and approximately 330 employees. The agency funds and operates programs to help people with low incomes, children, domestic-violence victims, seniors, immigrants and refugees and persons with disabilities.

Smith, who replaces Seattle's Acting Human Services Director Kip Tokuda, begins work July 12. In Georgia, she led a staff of 1,300 and managed an annual budget of \$96 million.

Mayor McGinn also is forwarding legislation to the City Council to appoint Office of Economic Development Acting Director **Stephen H. Johnson** and Office of Sustainability and Environment Acting Director **Jill Simmons** as permanent directors of their respective offices.

Simmons has served as the Office of Sustainability and Environment (OSE) climate protection program manager, where she worked to implement the Seattle Climate Protection Initiative and oversee completion of the Seattle's greenhouse gas inventories. She currently manages the city's recent \$20 million federal stimulus grant from the Department of Energy to retrofit homes and buildings in Seattle. OSE was created in 2000 to accelerate environmentally sustainable practices by city government and the community at large.

As acting director of the Office of Economic Development (OED), Johnson reorganized the office to be more responsive to the needs of Seattle's business community, including raising nearly \$70 million in new funding sources to help micro-, small and large businesses access capital. He has led the city's workforce development strategy to increase the number of low-income, low-skilled Seattle residents who obtain post-secondary school credentials that help land better-paying jobs and career advancement.

McGinn also announced the addition of two new staffers in the Mayor's Office.

Timothy Killian will serve as senior advisor to the mayor, focusing on City Council relations. Killian has been active in local politics for more than a decade, managing two campaigns to legalize the medical use of marijuana in the late