

2012 Proposed Budget Presentations

SEATTLE CENTER

Part 1 - Budget Overview

SEATTLE CENTER						
Budget Control Level	2010 Actuals	2011 Adopted	2012 Endorsed	% Change '11-'12 (Adopted to Endorsed)	2012 Proposed	% Change '12-'12 (Endorsed to Proposed)
Expenditures by BCL						
Access	\$1,057,000	\$1,103,000	\$1,130,000	2.4%	\$1,137,000	0.6%
Administration-SC	\$6,895,000	\$6,963,000	\$7,031,000	1.0%	\$6,932,000	-1.4%
Campus Grounds	\$11,763,000	\$11,542,000	\$11,657,000	1.0%	\$11,573,000	-0.7%
Commercial Events	\$700,000	\$923,000	\$945,000	2.4%	\$944,000	-0.1%
Community Programs	\$2,090,000	\$1,979,000	\$2,070,000	4.6%	\$2,040,000	-1.4%
Cultural Facilities	\$242,000	\$148,000	\$212,000	43.2%	\$213,000	0.5%
Debt	\$136,000	\$139,000	\$136,000	-2.2%	\$136,000	0.0%
Festivals	\$750,000	\$823,000	\$844,000	2.6%	\$715,000	-15.3%
Judgment and Claims	\$608,000	\$932,000	\$932,000	0.0%	\$932,000	0.0%
KeyArena	\$5,594,000	\$5,490,000	\$5,809,000	5.8%	\$5,805,000	-0.1%
McCaw Hall	\$3,635,000	\$3,936,000	\$4,072,000	3.5%	\$4,073,000	0.0%
Total Expenditures	\$33,470,000	\$33,978,000	\$34,838,000	2.5%	\$34,500,000	-1.0%
Total FTEs	257.8	245.1	245.1	0.0%	245.1	0.0%
Revenues						
Access	\$4,604,000	\$4,842,000	\$5,002,000	3.3%	\$5,052,000	1.0%
Administration	\$2,778,000	\$1,629,000	\$1,657,000	1.7%	\$1,657,000	0.0%
Campus Grounds	\$1,733,000	\$2,122,000	\$2,171,000	2.3%	\$2,109,000	-2.9%
Commercial Events	\$1,203,000	\$1,275,000	\$1,302,000	2.1%	\$1,302,000	0.0%
Community Programs	\$76,000	\$410,000	\$411,000	0.2%	\$411,000	0.0%
Cultural Facilities	\$1,310,000	\$1,349,000	\$1,361,000	0.9%	\$1,265,000	-7.1%
Debt	\$69,000	\$70,000	\$68,000	-2.9%	\$68,000	0.0%
Festivals	\$623,000	\$519,000	\$528,000	1.7%	\$528,000	0.0%
General Subfund Support	\$12,883,000	\$13,229,000	\$13,305,000	0.6%	\$12,889,000	-3.1%
KeyArena	\$5,617,000	\$5,265,000	\$5,649,000	7.3%	\$5,807,000	2.8%
McCaw Hall	\$3,262,000	\$3,268,000	\$3,384,000	3.5%	\$3,412,000	0.8%
Use of / (Contribution to) Fund Balance	(\$688,000)	\$0	\$0		\$0	
Total Revenues	\$33,470,000	\$33,978,000	\$34,838,000	2.5%	\$34,500,000	-1.0%

SEATTLE CENTER

- ◎ What significant budgetary or policy changes are imbedded in the Department's proposed budget?
 - Giant Magnet festival closes its doors, however budget maintains support for the majority of public programming
 - Efficiencies realized in supplies, maintenance, and vehicle expenses
 - Administrative savings realized through temporary marketing reduction and delayed hiring
 - New partnerships developed in KeyArena and Center House
 - Renovations underway at the Center House food court
 - Recalibration of tenant leases to reflect economic realities
 - Broadening of private and community support for The Next Fifty

SEATTLE CENTER

- How do proposed budget changes address current challenges and align with Department's priorities?
 - Adjustments are in line with goals and objectives of the Seattle Center's Strategic Business Plan
 - Professional food service management optimizes operations, quality and mix of food offerings to adjust to market demands
 - The Next Fifty productively re-engages community
 - Public-private partnerships enhance Department's ability to adapt and leverage maximum value

Part 3 - Incremental Budget Changes for 2012

SEATTLE CENTER

	Funding Amount	FTE	General Fund?	Description	BIP #
2012 Endorsed Budget	\$34,838,229	245.12			
2012 Proposed Changes					
1) Operational Efficiencies	(\$213,000)	0.0	Yes	The Department will replace 13 gas-powered carts with electric carts, which are less expensive and less costly to operate and maintain. Supplies (paper, postage, and general office supplies) will be reduced, as will contingency funding for office equipment and consulting work. In the trades and labor shops, maintenance budgets for supplies, parts, and materials will be reduced by approximately 10%. Savings in janitorial services will be achieved through scheduling adjustments.	802/803/ 805
2) Administrative Savings	(\$45,000)	0.0	Yes	The hiring process for vacant positions will be delayed by 30 days to achieve savings. There will also be a temporary reduction (through 2012 only) of the marketing budget for McCaw Hall and other campus facilities.	800/804
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Part 3 - Incremental Budget Changes for 2012

SEATTLE CENTER

	Funding Amount	FTE	General Fund?	Description	BIP #
3) Program Reductions	(\$170,000)	0.0	Yes	The Giant Magnet Festival (formerly the Seattle International Children's Festival), one of the Department's four major festivals, ceased operations in 2011. This resulted in a \$130,000 savings in festival support in 2012. An additional \$40,000 will be saved by eliminating several smaller community programs, including a rotating art exhibit, summer fitness programs, a component of the Seafair Torchlight parade called "the Taste of Torchlight," and the Martin Luther King Day celebration. These programs were selected to minimize the impact to the community, as similar programs exist within the City.	100/201
4) Technical Adjustments	\$89,696	0.0	Partial	Technical adjustments include changes in central cost allocations, retirement, health care, workers compensation, and unemployment costs, as well as a minor parking rate adjustment to align them more accurately with customer use.	200/900
Total Proposed Changes	(\$338,304)	0.0			
Proposed 2012 Budget	\$34,499,926	245.12			

Part 4 - Capital Improvement Program Changes

SEATTLE CENTER **2012-2017 PROPOSED CIP**

Project Title	2012 Appropriations (In 1000)	Total Project Cost (In 1000)	Funding Sources	Description / Explanation
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New Projects

None

Projects Canceled or Deferred

None

Funding/Scope Changes for Existing Projects

1)	Center House Food Court Renovation -- Debt Service	\$381	\$2,354	CRS REET I	Reduction of \$51K from 2012 Endorsed to reflect actual debt service cost on \$3.4M in 2011 LTGO bonds.
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**City of Seattle
Summary Analysis
Analysis Data as of 12/31/2010**

Plan: 1,S - 1, Seattle Center

Job Group	Total Female		Total Minorities		Black		Asian		Native American		Hispanic		Pacific Islander		Two or more races	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
10 - Officials & Administrators																
Employees:	25															
Current Utilization:	15	60.00	8	32.00	5	20.00	2	8.00	0	0.00	1	4.00	0	0.00	0	0.00
Class Goal:	9.64	38.58	3.25	13.00	0.56	2.26	1.59	6.39	0.16	0.67	0.66	2.64	0.04	0.16	0.18	0.73
Underutilized:	0.00	No	0.00	No	0.00	No	0.00	No	0.16	No	0.00	No	0.04	No	0.18	No
20 - Professionals																
Employees:	44															
Current Utilization:	32	72.72	10	22.72	3	6.81	5	11.36	0	0.00	1	2.27	0	0.00	1	2.27
Class Goal:	20.04	45.55	7.73	17.58	1.56	3.55	4.29	9.77	0.38	0.87	0.99	2.27	0.03	0.07	0.32	0.74
Underutilized:	0.00	No	0.00	No	0.00	No	0.00	No	0.38	No	0.00	No	0.03	No	0.00	No
30 - Technicians																
Employees:	27															
Current Utilization:	5	18.51	4	14.81	1	3.70	1	3.70	0	0.00	1	3.70	0	0.00	1	3.70
Class Goal:	6.33	23.48	6.17	22.86	1.23	4.59	2.62	9.73	0.32	1.20	1.72	6.40	0.01	0.06	0.18	0.70
Underutilized:	1.33	Yes	2.17	Yes	0.23	No	1.62	Yes	0.32	No	0.72	No	0.01	No	0.00	No
40 - Protective Services																
Employees:	18															
Current Utilization:	1	5.55	7	38.88	5	27.77	0	0.00	2	11.11	0	0.00	0	0.00	0	0.00
Class Goal:	3.41	18.96	3.17	17.66	1.51	8.42	0.51	2.84	0.25	1.39	0.60	3.37	0.17	0.96	0.12	0.67
Underutilized:	2.41	Yes	0.00	No	0.00	No	0.51	No	0.00	No	0.60	No	0.17	No	0.12	No
50 - Paraprofessionals																
Employees:	1															
Current Utilization:	1	100.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00
Class Goal:	0.72	72.93	0.17	17.55	0.05	5.29	0.05	5.30	0.02	2.04	0.03	3.96	0.00	0.39	0.00	0.54
Underutilized:	0.00	No	0.17	No	0.05	No	0.05	No	0.02	No	0.03	No	0.00	No	0.00	No
60 - Office & Clerical																
Employees:	21															
Current Utilization:	18	85.71	13	61.90	5	23.80	6	28.57	0	0.00	1	4.76	1	4.76	0	0.00
Class Goal:	16.09	76.62	4.63	22.06	1.11	5.32	2.06	9.84	0.26	1.24	0.76	3.62	0.07	0.35	0.33	1.59
Underutilized:	0.00	No	0.00	No	0.00	No	0.00	No	0.26	No	0.00	No	0.00	No	0.33	No

Part 5 - EEO Report

**City of Seattle
Summary Analysis
Analysis Data as of 12/31/2010**

Plan: 1,S - 1, Seattle Center

<i>Job Group</i>	<i>Total Female</i>		<i>Total Minorities</i>		<i>Black</i>		<i>Asian</i>		<i>Native American</i>		<i>Hispanic</i>		<i>Pacific Islander</i>		<i>Two or more races</i>	
	<i>#</i>	<i>%</i>	<i>#</i>	<i>%</i>	<i>#</i>	<i>%</i>	<i>#</i>	<i>%</i>	<i>#</i>	<i>%</i>	<i>#</i>	<i>%</i>	<i>#</i>	<i>%</i>	<i>#</i>	<i>%</i>
70 - Skilled Crafts																
<i>Employees:</i>	26															
<i>Current Utilization:</i>	2	7.69	11	42.30	2	7.69	3	11.53	2	7.69	3	11.53	1	3.84	0	0.00
<i>Class Goal:</i>	2.18	8.42	6.23	23.99	1.27	4.89	1.71	6.58	0.46	1.78	2.31	8.91	0.08	0.32	0.33	1.30
<i>Underutilized:</i>	0.18	No	0.00	No	0.00	No	0.00	No	0.00	No	0.00	No	0.00	No	0.33	No
80 - Service & Maintenance																
<i>Employees:</i>	95															
<i>Current Utilization:</i>	31	32.63	49	51.57	12	12.63	18	18.94	4	4.21	10	10.52	4	4.21	1	1.05
<i>Class Goal:</i>	24.89	26.20	37.68	39.67	9.34	9.84	11.84	12.47	2.61	2.75	9.60	10.11	2.26	2.38	1.81	1.91
<i>Underutilized:</i>	0.00	No	0.00	No	0.00	No	0.00	No	0.00	No	0.00	No	0.00	No	0.81	No
Totals:	257	105	102		33		35		8		17		6		3	



City of Seattle
 Department - Payment Information by WMBE (Combined)
 Ethnicity
 1/1/2011 to 8/31/2011

CTR - Seattle Center

	<u>Total \$</u> <u>Payments</u>	<u>African</u> <u>American</u>	<u>African</u> <u>American %</u>	<u>Asian</u>	<u>Asian %</u>	<u>Native</u> <u>American</u>	<u>Native</u> <u>American %</u>	Hispanic	<u>Hispanic %</u>	White Female	<u>White</u> <u>Female %</u>	<u>Total \$</u> <u>for WMBE's</u>	<u>Total</u> <u>WMBE</u> <u>%</u>
Consultant													
Consultant Contract	417,276.46	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%	15,638.11	3.75%	15,638.11	3.75%
Consultant Roster	790.86	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%
Total:	418,067.32	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%	15,638.11	3.74%	15,638.11	3.74%
Purchasing													
Blanket Contract	1,575,015.39	9,053.69	.57%	131,281.00	8.34%	15,499.73	.98%	17,487.56	1.11%	214,724.72	13.63%	388,046.70	24.64%
Direct Voucher	857,888.80	6,312.16	.74%	15,432.80	1.80%	3,170.03	.37%	4,630.41	.54%	34,708.52	4.05%	64,253.92	7.49%
Purchase Contract	90,703.10	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%
Total:	2,523,607.29	15,365.85	.61%	146,713.80	5.81%	18,669.76	.74%	22,117.97	.88%	249,433.24	9.88%	452,300.62	17.92%
Unavailable													
Non-Compliant	46,754.90	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%	8,788.47	18.80%	8,788.47	18.80%
Total:	46,754.90	0.00	.00%	0.00	.00%	0.00	.00%	0.00	.00%	8,788.47	18.80%	8,788.47	18.80%
Department Total:	2,988,429.51	15,365.85	.51%	146,713.80	4.91%	18,669.76	.62%	22,117.97	.74%	273,859.82	9.16%	476,727.20	15.95%